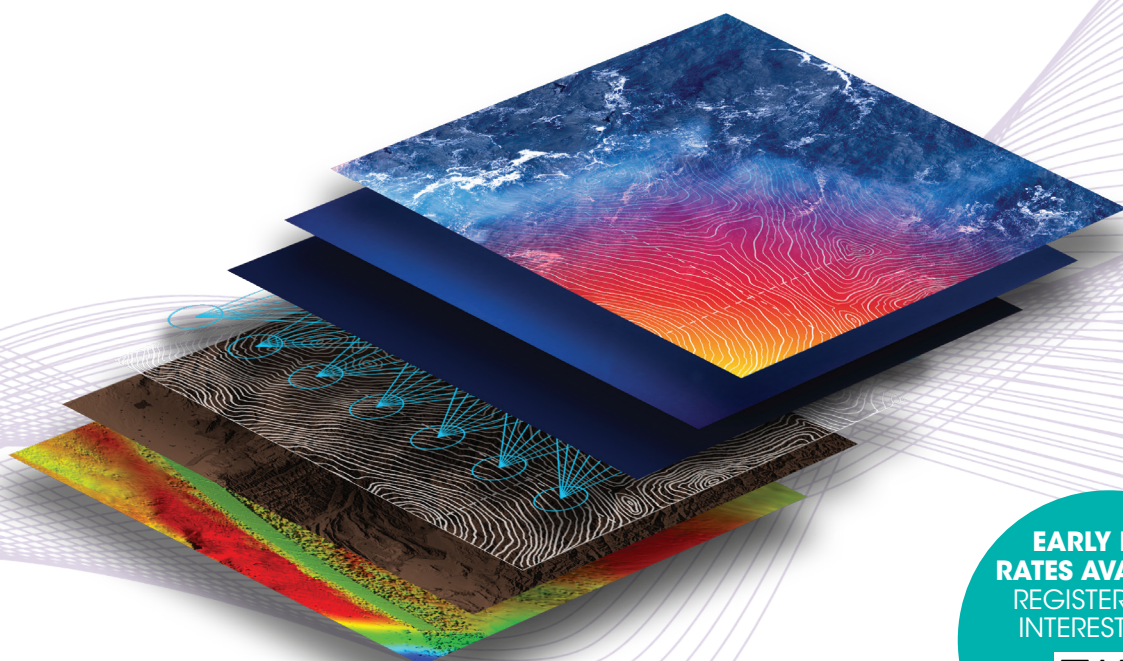


CONNECTING THE OCEAN TECHNOLOGY COMMUNITY ACROSS THE AMERICAS



**EARLY BIRD
RATES AVAILABLE**
REGISTER YOUR
INTEREST HERE



EXHIBITING BROCHURE

2,750

UNIQUE
ATTENDEES

200

EXHIBITORS

450

CONFERENCE
DELEGATES AND
SPEAKERS

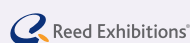
150

PRESENTATIONS
OVER THREE
DAYS

Projected for 2021

oceanologyinternationalamericas.com

Organised by:



Host city:



Supported by:



CONNECTING THE OCEAN EXPLORATION COMMUNITY

Expand your business opportunities and reveal your innovative products over three days of face-to-face meetings at Oi Americas. Cultivate your business opportunities in the thriving blue economy sectors of the Americas. Exhibit to access new technical & strategic audiences from academia, government and 10+ industries, all unified by their use of ocean technology.

This is a Launchpad for you to innovate and showcase your products to the ocean science and technology community, giving your company a competitive edge. Seize the opportunity to excite people about your products.

REASONS TO EXHIBIT AT OI AMERICAS



SHOWCASE YOUR PRODUCTS

Gain exposure to buyers, specifiers and users of ocean technology from across the globe including research, government, academia and industry.



MEET THE INDUSTRY'S LARGEST MARKET

Take the opportunity to meet with 15+ vertical industries in research, government, academia and industry all in the one place.



CREATE BRAND AWARENESS

Take advantage of our free marketing and PR opportunities as well as tailored sponsorship packages to ensure your brand stands out.



BUILD YOUR CLIENTELE

Connect with 8,000 visitors and position your business as an expert within the ocean technology and marine science community.



LIVE PRODUCT DEMONSTRATIONS

Exhibitors will be given the opportunity to demonstrate their equipment in action either on San Diego Bay or within the Exhibition Hall.



REACH YOUR AUDIENCE

Meet with leading buyers and suppliers in marine renewables, oil & gas, maritime defence and aquaculture.

"GREAT ATTENDEES AND EXHIBIT. AWESOME OPPORTUNITY TO SHOW POTENTIAL CUSTOMERS AND CURRENT CUSTOMERS NEW PRODUCTS AS WELL AS DISCUSS NEW OPPORTUNITIES. WE ALSO LOVED THE NEW LEAD GENERATION APP."

WILLIAM MILDON, HYDRO GROUP SYSTEMS INC.



50%
OF VISITORS
INFLUENCE
INVESTMENT

INDUSTRIES IN ATTENDANCE



ACADEMIA



COASTAL
ENGINEERING/
PROTECTION



FISHERIES AND
AQUACULTURE



GOVERNMENT



MARINE
ENVIRONMENTAL
PROTECTION



MARINE
RENEWABLES



MARINE
SCIENCE



MARITIME
SECURITY



OCEAN
MINING



OFFSHORE
CONSTRUCTION



OFFSHORE
OIL & GAS



PORTS, HARBOURS
AND TERMINALS



SHIPS AND
SHIPPING



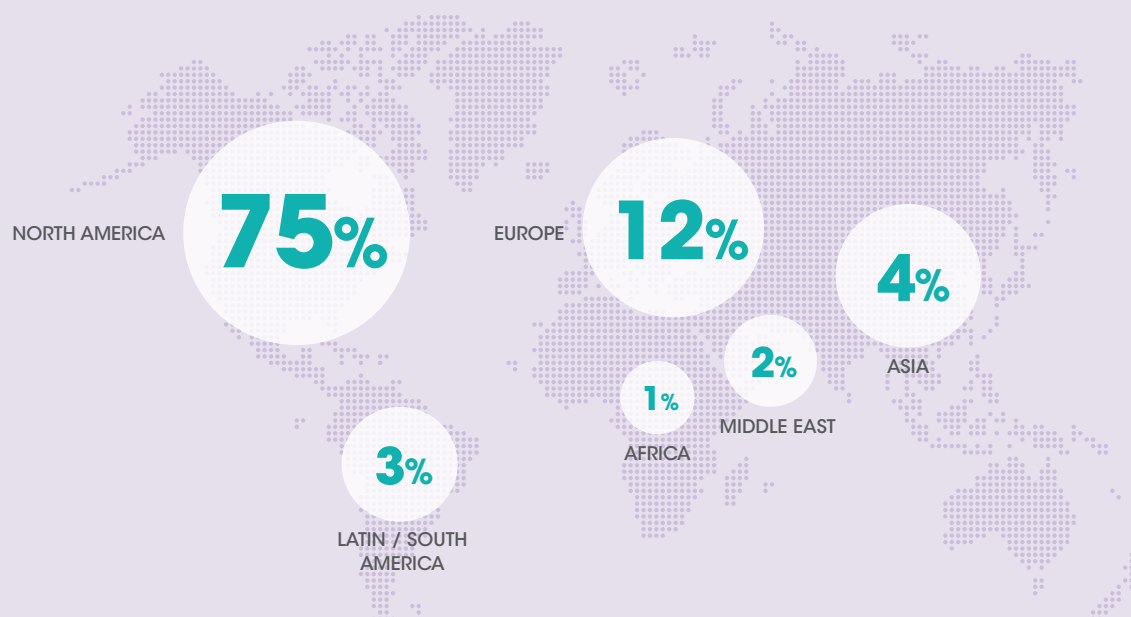
TELECOMS



UTILITIES/
POWER

A CATALYST FOR INNOVATION

OCEAN EXPLORATION COMMUNITY



VISITOR PRIMARY SECTORS

38% Offshore Oil & Gas	20% Offshore Construction	15% Academia	11% Aquaculture
24% Marine Renewables	20% Government / USN	13% Shipping	10% Coastal Engineering
23% Marine Science	17% Ports	13% Environmental Protection	

PLUS REPRESENTATIVES FROM THE FOLLOW INDUSTRIES:

• MARITIME SECURITY • OCEAN MINING • TELECOMS • UTILITIES/POWER

TOP 20 MOST POPULAR PRODUCTS AND SERVICES

- Acoustics
- Autonomous Underwater Vehicles – AUVs
- Remote Operated Vehicles – ROVs
- Oceanography
- Robotics
- Sensors
- Ocean Observation
- Data Acquisition/ Management
- Sonar & Systems
- Remote Sensing
- Bathymetric Survey
- Unmanned Surface Vehicles
- Cameras
- Marine Survey
- Underwater Communications
- Batteries
- Beacons & Buoys
- Submarines & Submersibles
- Ocean Modeling
- Unmanned Aerial Systems – UASs

SUPPORT AND ATTENDEES FROM MAJOR TRADE ASSOCIATIONS AND INDUSTRY ORGANISATIONS INCLUDING:

- SUT and SUT Houston
- IMarEST
- IMCA
- NOAA
- National Oceanographic Partnership Program
- Scripps Institution of Oceanography



WHO ATTENDS?

2,750

UNIQUE ATTENDEES

200

EXHIBITORS

450

CONFERENCE DELEGATES
AND SPEAKERS

150

PRESENTATIONS
OVER THREE DAYS

Projected for 2021

SAMPLE VISITOR LIST

Director of Marketing, Airmar Technology Corporation
Director, Algas Y Bioterivados Marinos Sa De Cv
President, American Cargoservice, Inc
Director, Marine Products Applanix
Chief Scientist, Aquacai Corporation
Director of International Projects, Aquatica Submarines
Managing Director, Armstrong Marine
Sales & Marketing Director, Armstrong Marine
Chief Exploration Officer, Around-n-over
President, Around-n-Over
Chief Investigator, Arrow Investigations, Inc
Chair, Board of Directors, Ashored, Inc
President, Beringia Llc
Vice President, Beringia Llc
President, Bio-waves Inc
President & CEO, Birns, Inc
President, Blue Economy Strategies, Inc
President, Blue Link
President & CEO, Bluenalu
Managing Director, Blueprint Subsea
President, Bluewave Automation, Llc
Founder and Managing Director, Brand Coalition
Chief, Renewable Energy Section, Bureau Of Ocean Energy Management
President & CEO, Business Network For Offshore Wind
Director, C R Encapsulation Ltd
Chief of Staff, California State Assembly
Chief Executive Officer, Canada's Ocean Supercluster
President, Canal Geomatics / Terrisgps
Director, Canopus Marine Group
Sales Assistant Director, Casco Antiguo
CEO President, Catalina Sea Ranch, Llc
Director of Research, Center For The Blue Economy
Cigom-gmog-cicese Chief Pilot, Cicese, Research Center In Ensenada, Baja California

Communication Chief, Cicese, Research Center In Ensenada, Baja California
Oceanology Division Director, Cicese, Research Center In Ensenada, Baja California
Operations Director, Cipli Systems Inc
Operations Director, Cirodata
Director of Development, Clear Blue Sea
Vice President, Clipper Oil
Deputy Chief, Waterways Management, Coast Guard District Eleven
President, Coastal Environments
Vice President, Coastal Environments
Deputy Managing Director, Coda Octopus Products Ltd
President of Technology, Coda Octopus Products Ltd
Chief Technology Officer, Codar Ocean Sensors, Ltd.
Vice President, Continuous Engineering Solutions
Director New Business Development, Cts Corporation
Assistant Vice President Government Relations & Economic Development, Dalhousie University
Director of Business Development and Sales, Darley Defense
President, Dbv Technology & Sonatech
President, Deep 6 Florida, Llc
Director of Engineering, Deepsea Power & Light
Director Business Development and R&D, Delta-phase Electronics, Inc
Director, Water Power Technologies Office
Department Of Energy
Vice President, Sonar Localization Digi Labs
President, Dimensional Eye
Managing Director, Dimeye
Chief Operations Officer, Doc Mapping Llc
Chief Engineer, Doppler Ltd
President, Doppler Ltd.
Project Director, Earth Island Institute
Vice President, Business Development, Earthwise Sorbents
Business Director, Eca Group

Director Offshore Aquaculture Chile 2023 Program, Ecosea Farming Spa
Director, International Buiness Development, Edgetech
President, Empire Ocean Sciences
Director of Workforce Development, Emsi
Director General, Emso Eric
Director, Energy International Consultants
Director, Ensenada Edc
Director, Envi-unmanned Systems
Chief Operating Officer, Excipio Energy Inc
Deputy Managing Director, Export-import Bank Of The U.s. (exim Bank)
President, Falmat Cable
Director, Falmat, Inc
President, Fame Enterprises
President, Fibernetics Llc
Engineering Director, Fluidion
Chief of Geometoc Department, French Ministry Of Defence Dga
Director, Fugro
Government Accounts Director, Americas, Fugro
Chief Engineer, Gdms Aus, General Dynamics Mission Systems
Director, General Dynamics Mission Systems
Vice President, Undersea Systems, General Dynamics Mission Systems
Franchise Director, Generation Next
Director, Geochemical Environmental Research Group
Chief Marketing and Sales Department Officer, Geodevice Llc
Chief Marketing and Sales Department Officer, Geodevice Llc
Chief Marketing Officer, Geodevice Llc
Production Director, Geodevice Llc
Technical Director, Get Engienering
Director, Glenair, Inc
President, Global Dynamix Inc
President, Global Ocean Design
Director, Gmss & Geosurveys
Director of The Marine Department, Gmss & Geosurveys

Director, International & Maritime Affairs, Gnostech, Inc
President, Gnratton
Managing Director, Green Elements
Chairman of The Administrative Board, Science-technical Director, Gt Corporation Se
President, Gts Consulting, Inc
SR, Director, Global Sales Hemisphere, Gnss
Director, HGA
Director, Hidroproyectos
Director, Autonomous and Unmanned Systems, Huntington Ingalls Industries
Chief, Hydramagnetics, Inc
President, Hydro Group Systems Inc
Director, Hydro Systems Development Inc
Chief of Hydrographic Office Of The Polish Navy, Hydrographic Office Of The Polish Navy
Chief of The Nautical Information Department, Hydrographic Office Of The Polish Navy
President, Hydrovisions,inc
President, Igloo Innovations Inc
Vice President, Igloo Innovations Inc
Chief Executive, Imarest
Communications Director, Imarest
Defense Sector Chief, Infragard
Director of Operations, Innerspace Corporation
Executive Director, Start-up Yard At Cove, Innovacorp
Managing Director, Insight Overseas Inc
Assistant Director, Institute Of Oceanology, Cas
Director, Intellisense Systems, Inc
President, International Maritime Inc
Director of Development, International Ocean Science & Technology Industry Association (iostia)
Director, Invest In Norway
Director, Global Events, ION
Commercial Director, Ixblue
Director Bu Maritime Operations, Ixblue
Executive Vice President Ixblue
Marine Works Bu Director, Ixblue
Sales Director, Ixblue

Executive Director, Kaiser-sgi (asia) Pte Ltd
 Director Technology Integration, Karas Partners
 Lab Director - Coastal and Marine, Kaust Corelabs
 CEO/president, Kenautics, Inc
 Director, Kilometro Uno
 Founder/director, Kilometro Uno
 Director of Marine Robotics Sales, Kongsberg Maritime
 Director of Business Development, Kraken
 Commercial Director, Kw Designed Solutions
 Director, Kw Designed Solutions
 General Manager / Vice President, L3 Asv
 Managing Director, Lauder Partners
 Director of Business Development, Linden Photonics, Inc
 Director Business Development, Liquid Robotics
 Chief Architect, Lmco
 President, Loggerhead Instruments
 President, Macartney Underwater Technology
 CEO/president, Macgregor Rapp
 Vice President - Sales Research Vessels, Macgregor Rapp
 Director, Mackay Communications, Inc. (dba Mackay Marine)
 Managing Director, Mallinson Sadler Productions
 President & CEO, Marine Advanced Robotics, Inc
 Environmental Director, Marine Construction Technologies
 Sales Director, Marine Innotec
 Associate Vice President (Marine Institute) Administration and Finance, Marine Institute
 President, Marine Sonic Technology
 Vice President, Business Operations, Marine Sonic Technology
 President, Marine Technology Society
 President, Marine Ventures International, Inc
 Environmental Director, Maritime Construction Technologies
 Development Director, Maritime Museum Of San Diego
 President, Masters And Masters Llc
 President, Measutronics Corporation
 Vice-president, Mexican Geophysical Union
 Operations Director, Mexico-uk Business Council
 Vice President, Chief Business Development Officer, Mitcham Industries, Inc
 Vice President, Chief Business Development Officer, Mitcham Industries, Inc
 Director, Mjm Design Ltd
 President/cea, Monterey Bay Aquarium Research Institute
 President, Motion Picture Marine & Porpoise "stem" Robotics
 Chief Technology Officer, Mrv Systems

President & CEO, Mrv Systems, Llc
 Director of Business Development, Msi Transducers
 Chief, Hydrographic Surveys Division, Noaa, National Oceanic & Atmospheric Administration
 Director, Strategic Assessments and Technical Futures, Naval Information Warfare Center Pacific
 Vice President, Nessat, Inc
 Director, Nippon Kaiyo
 President, Nippon Kaiyo
 Director, Noaa
 Chief Scientist (ref), Noaa Satellite Service
 Director, Noaa Southwest Fisheries Science Center
 Deputy Director of Operations, Noaa/national Marine Fisheries Service
 Product Director, Norbit Subsea
 Director, Nps Corporation
 Senior Managing Director, O.k.e.service Co.,ltd.
 Executive Vice President, Ocean Aero
 Executive Vice President, Ocean Aero
 Executive Vice President, Ocean Aero
 CEO/executive Director Ocean Exchange, Ocean Exchange
 Director BD, Ocean Infinity
 President, Ocean Innovations
 Vice President, Ocean Innovations
 President, Ocean Motion Technologies, Inc
 President, Ocean Sanctuaries, Inc
 Director of Emerging Technologies Oceaneering
 Principal Assistant Director Oceans And Environment
 Executive Director, Oceansadvance
 President, Oceantech
 Director for Latin America, Offshore Marine Management Ltd
 Director, OFP
 President, Ogi Inc
 Managing Director, Okeanus Science & Technology, Llc
 Managing Director, Okeanus Science & Technology, Llc
 Director of Offshore Services, Olis Robotics
 Director of Operations, Orca Maritime
 Director of Development Oregon State University
 Foundation
 President, Outland Technology
 Associate Director, Pacific Marine Energy Center
 Division Director, Pacific Northwest National Laboratory
 Executive Director, Pacific Ocean Energy Trust
 Program Director, Pacific Ocean Energy Trust
 Technical Director, Pacifico Aquaculture
 Chief Technology Officer, Co-founder, Planck Aerosystems
 Chief Technology Officer, Co-founder, Planck Aerosystems

Chief Executive, Plymouth Marine Laboratory
 President, Porpoise Robotics
 Assistant Vice President, Port of San Diego
 Director, Environmental Protection, Port Of San Diego
 Director, General Services, Port Of San Diego
 President, Pressure Products Inc
 Vice President, Development, Principle Power
 Executive Director, Pureblue
 Managing Director, Radexpro Europe Oü
 Director of Sales and Marketing, Rbr Ltd
 President, Rdsea International, Inc
 Director, Reveille Capital
 Managing Director, Reveille Capital, Llc
 Director of Sales, Riptide Autonomous Solutions
 Sales Director, Roblon
 Director Marine Operations, Rockfish
 Editor-in-chief, Rov Planet
 Director of Engineering, Rowe Technologies
 Managing Director, RPS
 Managing Director, Rubicon Business Partners
 Director of R&D, Rutter
 Director of R&D, Rutter
 Vice President, Rutter
 Director, Market Communications Saab North America
 Director Economic Development San Diego Regional Edc
 Director of Research & Evaluation San Diego Workforce Partnership
 Director Recovery Ecology, San Diego Zoo
 Senior Director, Sarcos
 Managing Director, Schlumberger
 Director, Scripps Institution Of Oceanography
 Technical Director, Air-sea Interaction Laboratory, Scripps Institution Of Oceanography
 Director of Corporate Affiliates, Business Development, Industry Outreach, and Innovation, Scripps Institution Of Oceanography, University Of California At San Diego
 Managing Director, Sds Llc
 Director of Business Development, Sea Machines Robotics
 President, Sea Sciences, Inc
 Director, Product Management, Sea-bird Scientific
 Vice President, Seafloor
 Director of Operations, Seapower Communications Director, Seatrac Systems, Inc
 President and CEO, Seatrec
 Director of Aquaculture, Secretaria De Pesca Y Acuacultura De Baja California
 President & CEO, Sensor Technology Ltd.
 Director, Oem Sales, Septentrio Inc
 President, Severn Marine Technology
 Board Director At Shoshin Corp. & President of Shoshin Usa, Inc, Shoshin Usa Inc

Director Sensor Systems, Shotspotter
 Founder & Chief Scientist, Shotspotter
 Director, Showtime Media Services Lyd
 Chief Technical Office, Sidus Solutions
 Managing Director, Sidus Solutions
 Vice President, Sidus Solutions
 Business Development Director, Silicon Sensing
 Business Development Director, Silicon Sensing
 Area Director, Simrad Fisheries/kongsberg Maritime
 Chief Executive Officer, Society For Underwater Technology
 President, Society For Underwater Technology
 Stem Outreach Director, Software Cannery
 Director & General Manager, Sonic Corporation
 Director of Sales and Marketing, Sonotronics Inc
 President of Sonotronics, Inc, Sonotronics Inc
 Representative Director, Spaceone
 Marketing Director, Spirent Federal Systems
 SR, Vice President, Stabbert Maritime
 Sr. Vice President, Stabbert Maritime / Pacific Survey Group
 Sales Director, Star-oddi
 President, Strategic Robotic Systems
 Director of Business Development, Strategos Consulting Llc
 Director of Marine Services, Strategos Consulting Llc
 Vice President & General Manager, Subsea Global Solutions
 President / CEO (americas & Africa), Subsea Hundred Global Ltd
 Director, Subsea Supplies Ltd.
 Manager Director, Subsea Supplies Ltd.
 Director of Business Development, Subseasail
 President, Suburban Marine
 Director, Sula Diving
 President, Sulis Subsea
 Vice President, Sulis Subsea
 Chief Innovation Officer & Co-founder, Sustainable Ocean Alliance
 Director of Business Development and Product Commercialization, Swift Engineering Inc
 Director of Sales, Swift Navigation
 President, Synergy Systems, Llc
 President, Tablemation Solutions
 Director, Technologic Systems
 Director, Technologic Systems
 Sales Director, Technologic Systems
 Director of Business Development, Tecnadyne
 Director / Senior Oceanographe, Teg Oceanographic Services
 Director, Teledyne Caris
 Commercial Director Pnt, Teledyne Marine

WHAT TO EXPECT FOR 2021

As Oceanology International Americas continues to develop we are introducing and enhancing a number of features that will enable exhibitors to create better connections, forge new partnerships and networks across multiple ocean sectors across the whole of the Americas and Pacific Rim. By bringing together manufacturers, suppliers, intermediaries and buyers, OiA is the showcase event to exhibit at in 2021 for all ocean technology, monitoring, autonomy, unmanned systems, data and robotics.

FEATURES IN 2021



OiA CONNECT

A brand new concierge service for exhibitors - tell us which type of job functions and companies you'd like to showcase your products to, and we'll arrange a personalised 121 meetings diary for you at the OiA Connect lounge at the event.

**FREE
FOR THE
FIRST 50
EXHIBITORS!**



US GOVERNMENT OCEAN HUB

hosted by NOAA, NOPP and Oceanology International

Hosting a number of key NOAA and US Government departments the Ocean Hub is a key channel for USG technical and strategic engagement with exhibitors, ocean industry and technology innovation. The hub will also be a key opportunity for inter-agency engagement with a defined ocean focus;

- Use of AI & Autonomous Systems, Big Data/Analytics, Observation Systems, Satellite & Communications, Sensors & Imaging
- Blue Economy; Aquaculture, Offshore Energy, Coastal & Inland Waterways Protection and Ocean Pollution Management
- Platform to disseminate upcoming requirements through a series of Townhall and Networking opportunities

INVITED AGENCIES INCLUDE

NOAA, IOOS, US Navy, Office of Naval Research, US Coast Guard, NSF, BOEM and the Department of Energy



MARINE INSTITUTES PAVILION

hosted by Scripps Institution of Oceanography and Oceanology International

The Marine Institutes Pavilion is a perfect opportunity to meet with multiple marine institutes, academic and research hubs, learning about key R&D insights and future project requirements.

15+ INTERNATIONAL ORGANISATIONS EXPECTED IN 2021 WITH FOLLOWING PARTICIPATING IN 2019

Scripps (USA), MBARI (USA), Florida Institute of Oceanography (USA), Skidaway Institute of Oceanography (USA), University of Southern Mississippi (USA), Hubbs-Seaworld Research Institute (USA), Texas A&M University (USA), CICESE (Mexico), National Oceanography Center (UK), Ocean Frontier Institute (Canada), Chinese Academy of Sciences (China)



INTERNATIONAL AND REGIONAL PAVILIONS

We work with a range of Commerce Departments and Clusters to ensure a strong international presence including Canada, Norway, Scotland, the UK and USA. Speak to a member of the sales team for more details.



OCEAN ICT RETURNS IN 2021



Showcasing the cutting edge of marine and ocean IT, communications, satellite and AI solutions from the Ocean to Silicon Valley.



EMPERIA

Are you ready to capture better leads?

Emperia, included in your exhibitor package, lets you capture leads from the conversations you have with a simple scan of a badge. Emperia is an easy to use app that, importantly, works offline, allowing you to capture and score leads with confidence.

EXHIBIT IN FOUR SIMPLE STEPS

STEP ONE

Choose your location on the exhibition floor



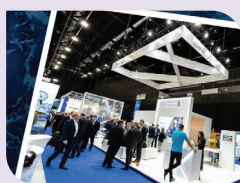
Take a look at the live floorplan to discover your ideal position.
All available slots will be highlighted in blue.

**EARLY BIRD
RATES AVAILABLE
REGISTER YOUR
INTEREST HERE**



STEP TWO

Choose your booth package



Option 1: Pipe and Drape Booth Pipe and drape booths are an affordable opportunity, ranging from 50-400ft².

Option 2: Hard Wall Booth Hard wall booths are for those who would like a shell scheme, ranging from 100-400ft².

Option 3: We can build your booth for you Using our leading event knowledge, we have developed SmartSpace, a bespoke end-to-end booth build service with competitive rates.

Option 4: Space Only Only floor space is provided and you are responsible for the design and construction of your booth, using contractors of your own choice within our Rules & Regulations. You will need to submit your build plans to us for approval to ensure they confirm with venue regulations.

Option 5: Future Tech Hub Designed for new innovation, this space is exclusive to organisations with less than 10 employees.

STEP THREE

Choose the right registration package for an online boost



You can highlight your products and services before the exhibition by choosing an exclusive Premium Registration Package.

On average, Premium Packages deliver more visitors to your company profile, more product views and more online pre-show leads. Get in touch and we can tell you all you need to know.

STEP FOUR

Maximise your brand exposure



How will you stand out? We have sponsorship and advertising opportunities to boost your exposure and drive more leads to suit a range of budgets. We even have free opportunities to help you stand out.

There's a lot you can do to boost your experience and get the best return on your investment. Plan now to succeed later.

BOOTH BUILD PACKAGES AND PRICING

- 100 ft² Pipe and Drape from **\$4,175** (Early Bird Pricing)
- 100 ft² Shell Scheme (Hard Wall) from **\$6,750**
- 200 ft² Pipe and Drape Booth from **\$8,350** (Early Bird Pricing)
- 200 ft² Shell Scheme (Hard Wall) from **\$13,500**
- 400 ft² Space Only from **\$10,800** (Early Bird Pricing)
- Future Tech Hub **\$2,789**

PIPE AND DRAPE PACKAGE INCLUDES

8' black back & side drape walls, carpet, company name board, 1 black drape table (6'), 2 chairs, 1 waste basket and exhibitor indemnity. *

** does not include electrical socket*

HARD WALL PACKAGE INCLUDES

Smart looking build (Silver metal shell with white panels), carpet, header (fascia and name board), plus 1 black drape table (6'), 2 chairs, 1 counter, 1 stool, 1 waste basket, 1 section of track lights, 1 electrical socket

THE FUTURE TECH HUB

Open to start-up/small companies new to exhibiting at Oi Americas. The package includes 50ft² pipe and drape build, carpet, company name board, furniture package, digital registration and daily speaking opportunity.

** Conditions Apply*

SALES AND SPONSORSHIP TEAM

UK / INTERNATIONAL

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